

Bedroom Furniture Competitors Rank & Profile 2008

**Competitor Analysis, Financial Comparison, Profile & Ranking Report of
Suppliers & Competitors Active in the Bedroom Furniture Market**

January 2008

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Whilst MTW endeavour to ensure that the majority of the major companies active in the market with which this report is concerned are included, it should be noted that the list of companies included in this report is not exhaustive and the inclusion or otherwise of a company in this report does not necessarily indicate, nor should be interpreted as, a company's relevance or otherwise in a particular market. Whilst we endeavour to attain high levels of accuracy, it should be borne in mind that the rankings and other information provided within this report contain an element of estimation, should be regarded as such and treated with a degree of caution.

Estimates Provided

In order to enable benchmarking, competitor analysis and facilitate further market research, MTW have provided estimates for turnover, profit before tax and number of employees for small and medium sized companies who are not obliged to submit this information to Companies House. As such, in the interests of clarity, all data relating to turnover, profit and number of employees provided in this report should be regarded as independent estimates by MTW. Whilst we endeavour to attain high levels of accuracy with these estimates, they may not reflect the actual figures of a company and should therefore be treated with caution.

1. Introduction to Competitor Rank & Profile Reports

MTW Research *Rank and Profile* reports are designed to provide the reader with an independent, comprehensive overview of the current and recent trading conditions within their respective markets in an easy to use and easy to disseminate format.

Researched and collated by market research professionals who have been writing market reports on these sectors since 1999, MTW's *Rank and Profile* reports represent an excellent tool on which to base further competitor and market analysis or can simply be used to quickly gain a greater understanding of the performance of your competitors in recent years and how this compares with your company's performance.

This report enables the reader to undertake

- **Fast and Effective Competitor Analysis**

With the report providing a Ranking section and a more detailed Profile section, the depth and range of analysis provides a comprehensive overview of the market's performance and estimated ranking for each company included in the report. Each company has an individual page profiling key financial indicators, providing crucial competitor information and statistics on which to base further research and strategic decision making.

- **Benchmark & Monitor your Company's Performance against the Industry.**

3 years of the most recent accounts available, supported where appropriate by our own estimates, is supplied for each company enabling the reader to understand the position of your company in the market and gauge its performance against your competitors in recent years.

- **Turnover & Profit Estimates for Every Company**

MTW reports are unique in that we have provided an estimate for turnover and profit for every company listed, enabling smaller and medium sized companies to gauge their market share, as well as the larger companies. Whilst we don't claim that every estimate we make is accurate, this will always be our aim.

- **Track and Monitor Your Closest Competitors' Financial Performance.**

Key financial data, turnover and profit estimates are provided for every company listed for the last 3 years, enabling the reader to quickly and effectively track their competitors' performance in recent years, providing an excellent foundation on which to base further SWOT analysis providing a comprehensive review of the current competitive environment.

- **A Company Listing More Relevant to Your Market**

MTW Research have been researching and writing market reports in this industry since 1999 and as such we are able to develop a company listing which is more relevant to your chosen market, saving you time and money.

- **Identify and Assess Possible Acquisition Targets**

The ranking section of this report, coupled with and the provision of key financial data such as turnover & profit estimates, assets, liabilities and net worth for the last 3 years in the Profiles section, enables the reader to quickly identify possible acquisition targets.

- **Save Your Company's Time & Money**

MTW's *Rank & Profile* reports don't bombard you with irrelevant financial data, they are designed to enable you to engage in fast and effective market and competitor analysis. We focus on providing what's important in an easy to reference and use format.

2. Competitor Ranking - Bedroom Furniture Market

2.1 Introduction to this Rank & Profile Report

This *Rank & Profile* report provides the following information:-

Rank

Provided for the leading 100 companies in tabular and top 10 in chart format:-

- By Turnover (top 10 chart & top 100 table)
- By Profit Before Tax
- By Growth in Assets
- By Net Worth
- By Growth in Net Worth
- By Number of Employees

Profile

Financial data and estimates provided for the last 3 years of trading for every company:-

- Turnover & % Change (estimates given where no data exists from Companies House)
- Profit Before Tax & % Change (estimates given where no data exists from Companies House)
- Debtors Value (i.e. money owed to the company each year over the last 3 years)
- Fixed Assets (e.g value of land, buildings, vehicles, equipment etc)
- Current Assets (i.e cash & other assets which could be liquidised/sold within 1 year)
- Current Liabilities (i.e debts or obligations due in 1 year)
- Long Term Liabilities (i.e debts or obligations which extend beyond 1 year)
- Net Worth (i.e total assets less total liabilities)
- Brief Description of Activities
- Full Registered Address & Postcode
- Incorporation Date
- Ultimate Holding Company & Parent Company (if applicable)
- Number of Employees (estimates given where no data exists from Companies House)

This report is unique in that it provides estimates over the last 3 years for turnover, profit and the number of employees where no data exists, even for the smallest company listed. This enables the reader to develop a faster and more comprehensive picture of the industry as defined within this report.

In addition to this report, a separate spreadsheet is available to purchase separately or as part of a package with this report. The spreadsheet incorporates more detail for each company such as the figures used to arrive at the rankings and enables a more detailed analysis of each company's performance and the combined totals for all companies. Please visit our website for more details of this and other ordering options at www.marketresearchreports.co.uk.

2.2 Bedroom Furniture Competitor Listing

The following table provides a listing of the companies which are included within this report.

Figure 1: Bedroom Furniture Competitor Listing

A & M Robinson Ltd	Instyle Studios Ltd
Academy Bedrooms Ltd	Interior Door Systems Ltd
Adam Furniture Group plc	J & P Furniture Ltd
Alloa Bedroom Centre Ltd	J P Distribution Ltd
Alstons Cabinets Ltd	J S Geddes Design Partnership Ltd
And So To Bed Ltd	Johnson & Johnson Furniture plc
Ashbourne & Maple Ltd	JWS Wardrobes Ltd
Ashley Ann Ltd	Kelvin Bedroom Systems Ltd
Avon Interiors Ltd	Kilbridge Ltd
B B Trade Kitchens and Bedrooms Ltd	Kingstown Furniture Ltd
B K S Interior Designs Ltd	Kitchen & Bedroom Design Ltd
B M S Kitchens & Bedrooms Ltd	Kitchen and Bedroom Workshop Ltd
Barwoods Bedrooms	Lawrence Walsh Ltd
Bed Shop Ltd	Leech Bedrooms Ltd
Beds Direct Nationwide Ltd	Lloyds Industries Ltd
Birch Bedrooms	Lubina Bedroom Company Ltd
Bollin Holme Bedrooms Ltd	M & S Master Furnishers Ltd
Brian How Fitted Bedroom Furniture Ltd	Mark Wilkinson Furniture Ltd
Britannia Wardrobes Ltd	MBS Interiors Ltd
Broadway Kitchens & Bedrooms (Midlands) Ltd	Meanwell Bedrooms & Kitchens Ltd
Broadway Kitchens & Bedrooms Ltd	Melton Kitchen Units Ltd
Browns Bedrooms & Kitchens Ltd	Mirror Door Systems Ltd
Burbidge & Son Ltd	Mirror Wardrobes Direct Ltd
Buttercup Ltd	Monarch Bedrooms Ltd
Cameron Interiors Ltd	Moonlight Bedrooms Ltd
Cartergate Bed Centre Ltd	Moore's Furniture Group Ltd
Cavendish Kitchens and Bedrooms Ltd	MTM Fitted Furniture Ltd
Central Furniture Manufacturing Ltd	Neville Johnson Ltd
Chameleon Manufacturing Co. Ltd	New Edition Fitted Furniture Ltd
Charisma Kitchens Ltd	Nobia Holdings UK Ltd
Cordell Furniture Company Ltd	Norwich Kitchen & Bedroom Centre Ltd
Countess (Kitchens & Bedrooms) Ltd	Options Furniture UK Ltd
Creative Joinery (Chorley) Ltd	Piermont Kitchens & Bedrooms Ltd
Crown Products (Kent) Ltd	PJ Livesey Manufacturing Ltd
Custom World Fitted Bedroom Furniture Ltd	Premier Bedrooms & Kitchens Ltd

D M Design Bedrooms Ltd	Premier Crafts Ltd
Daval Furniture Ltd	Programme Products UK Ltd
Dean House PLC	Quantum Fitted Furniture (Surrey) Ltd
Dean Wardrobes Ltd	Rhodes & Wordsworth Ltd
D-Fit Wardrobes Ltd	Robertson & Jones Fitted Kitchen & Bedroom Furniture Ltd
Direct Mirror Doors Ltd	Selmark Ltd
Dreams Plc	Sliderobes Group Ltd
Easyfit Wardrobes Ltd	Space Master UK Ltd
Elegant Fitted Bedrooms Ltd	Spacemaker Bedrooms Ltd
Elland Bed Centre Ltd	Spacemaker Group plc
Ferguson Interiors Ltd	Starlight Bedrooms Ltd
Fitrite Wardrobes of Southam Ltd	Starplan Furniture Ltd
G M Fitted Furniture Ltd	Strachan Furniture Makers Ltd
Galiform PLC	Stuart Jones Ltd
Global Doors Ltd	Symphony Holdings Ltd
H Morris & Co Ltd	System Bedrooms Ltd
Haden Design (Kitchen & Bedrooms) Ltd	Tapefox Ltd
Hale & Murray Ltd	The Master Bedroom & Kitchen Co Ltd
Hammonds Furniture Ltd	To Catch a Dream Ltd
Hannas Kitchen & Bedroom Ltd	Topline Distribution Ltd
Harmony Kitchens & Bedrooms Ltd	Universal Interiors Ltd
Haydon Designs Ltd	William Ball Ltd
HFG Holdings Ltd	Woodberry Bros & Haines Ltd

Whilst we endeavour to ensure that the majority of the major companies are included, it should be noted that the list of companies included in this report is not exhaustive and the inclusion or otherwise of a company in this report does not necessarily indicate a company's relevance to a particular market.

3. Bedroom Furniture Market Competitor Rankings

3.1 Introduction to the Rankings

The following section ranks the companies identified in the previous chapter by various key financial indicators. It should be noted that whilst we have endeavoured to limit the listing of companies to those which primarily operate in the bedroom furniture market, each company will have varying degrees of activity within this sector.

Where possible, we have used the financial information reported by each company to Companies House. However, for small and medium sized companies reporting obligations are less strict and these companies are not obliged to disclose turnover, profit before tax and other information such as number of employees etc. Where this data does not exist, MTW have provided an estimate based on previous performance, other financial indicators and background knowledge of the industry.

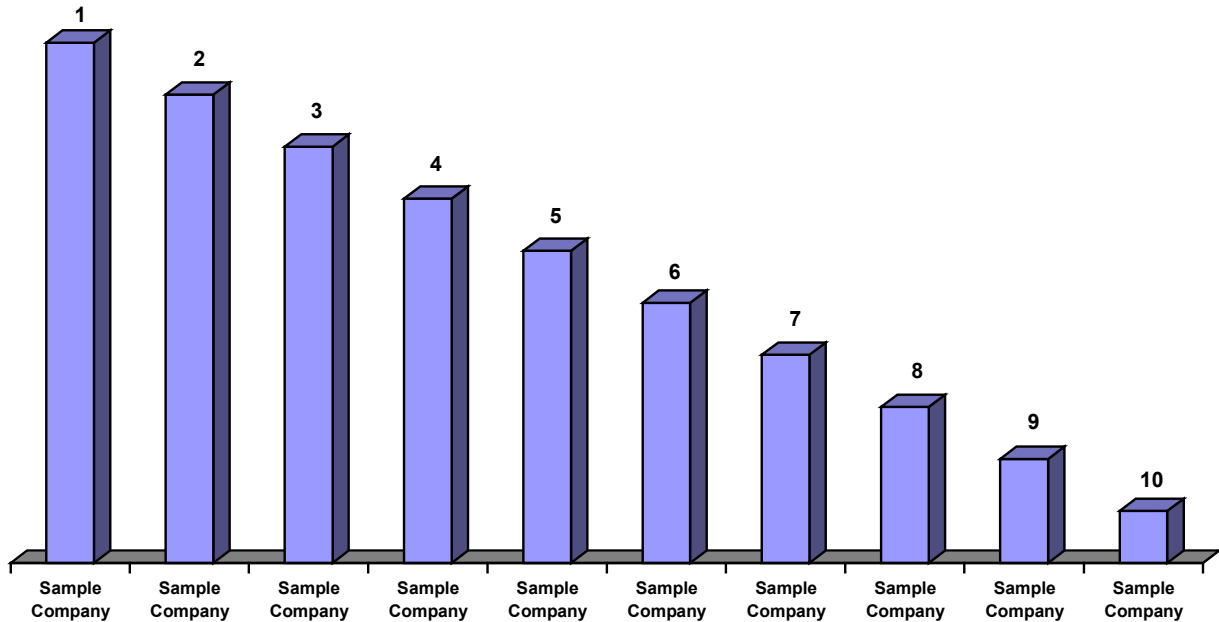
Whilst we endeavour to attain high levels of accuracy, it should be borne in mind, therefore, that the rankings and other information provided within this report contain an element of estimation, should be regarded as such and treated with a degree of caution.

3.2 Ranking by Turnover

3.2.1 Top 10 Ranking Companies by Estimated Turnover 2007

The following chart identifies our estimates of the top 10 ranking companies active in this industry by estimated turnover in 2007:-

Figure 2: Top 10 Ranking Bedroom Furniture Companies By Turnover 2007



Source: MTW Research / Companies House

3.2.2 Top 100 Ranking Companies by Estimated Turnover 2007

The following chart identifies our estimates of the top 100 ranking companies active in the Bedroom Furniture market by turnover in 2007:-

Figure 3: Top 100 Ranking Bedroom Furniture Companies by Estimated Turnover 2007

Rank	Company	Rank	Company
1	Sample Company	51	Sample Company
2	Sample Company	52	Sample Company
3	Sample Company	53	Sample Company
4	Sample Company	54	Sample Company
5	Sample Company	55	Sample Company
6	Sample Company	56	Sample Company
7	Sample Company	57	Sample Company
8	Sample Company	58	Sample Company
9	Sample Company	59	Sample Company
10	Sample Company	60	Sample Company
11	Sample Company	61	Sample Company
12	Sample Company	62	Sample Company
13	Sample Company	63	Sample Company
14	Sample Company	64	Sample Company
15	Sample Company	65	Sample Company
16	Sample Company	66	Sample Company
17	Sample Company	67	Sample Company
18	Sample Company	68	Sample Company
19	Sample Company	69	Sample Company
20	Sample Company	70	Sample Company
21	Sample Company	71	Sample Company
22	Sample Company	72	Sample Company
23	Sample Company	73	Sample Company
24	Sample Company	74	Sample Company
25	Sample Company	75	Sample Company
26	Sample Company	76	Sample Company
27	Sample Company	77	Sample Company
28	Sample Company	78	Sample Company
29	Sample Company	79	Sample Company
30	Sample Company	80	Sample Company
31	Sample Company	81	Sample Company
32	Sample Company	82	Sample Company
33	Sample Company	83	Sample Company
34	Sample Company	84	Sample Company
35	Sample Company	85	Sample Company
36	Sample Company	86	Sample Company
37	Sample Company	87	Sample Company
38	Sample Company	88	Sample Company
39	Sample Company	89	Sample Company
40	Sample Company	90	Sample Company
41	Sample Company	91	Sample Company
42	Sample Company	92	Sample Company
43	Sample Company	93	Sample Company
44	Sample Company	94	Sample Company
45	Sample Company	95	Sample Company
46	Sample Company	96	Sample Company
47	Sample Company	97	Sample Company
48	Sample Company	98	Sample Company
49	Sample Company	99	Sample Company
50	Sample Company	100	Sample Company

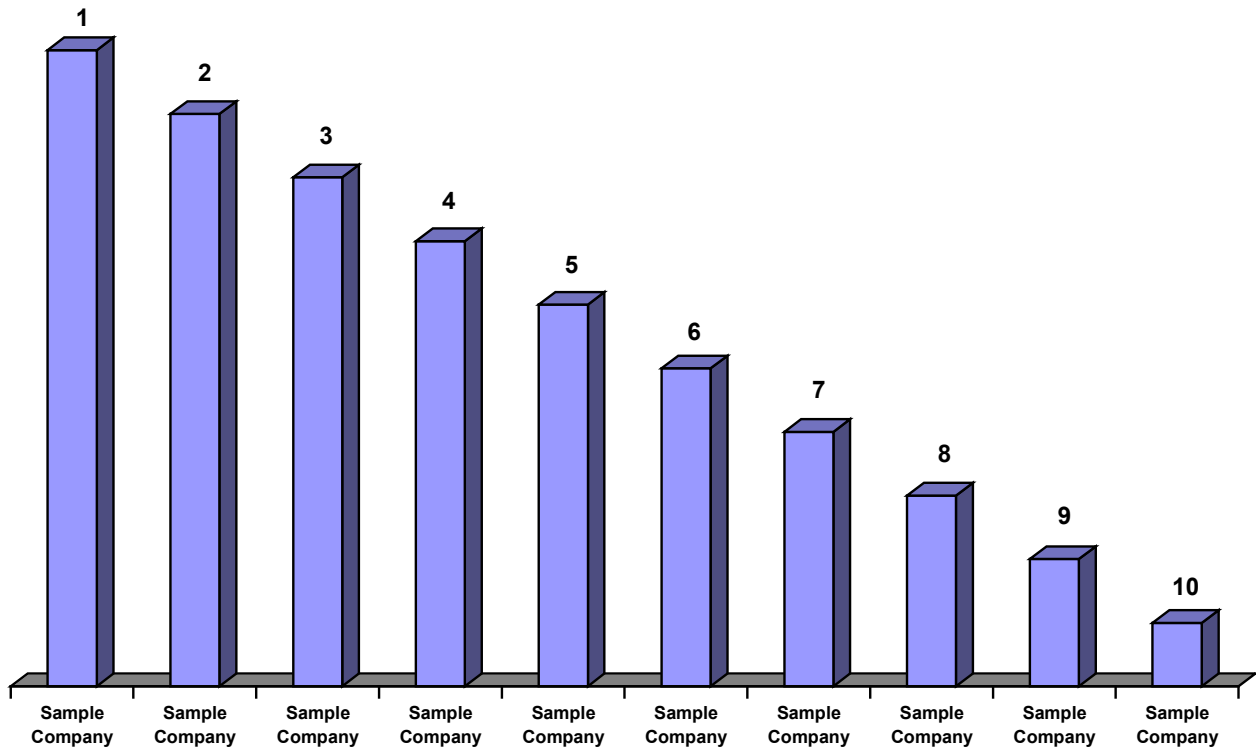
Source: MTW Research / Annual Returns

3.3 Ranking by Profit

3.3.1 Top 10 Ranking Companies by Estimated Profit 2007

The following chart identifies our estimates of the top 10 ranking companies active in this industry by estimated profit in 2007:-

Figure 4: Top 10 Ranking Bedroom Furniture Companies By Profit 2007



Source: MTW Research / Companies House

3.3.2 Top 100 Ranking Companies by Estimated Profit 2007

The following chart identifies our estimates of the top 100 ranking companies by estimated profit, active in the Bedroom Furniture market in 2007:-

Figure 5: Top 100 Ranking Bedroom Furniture Companies by Estimated Profit 2007

Rank	Company	Rank	Company
1	Sample Company	51	Sample Company
2	Sample Company	52	Sample Company
3	Sample Company	53	Sample Company
4	Sample Company	54	Sample Company
5	Sample Company	55	Sample Company
6	Sample Company	56	Sample Company
7	Sample Company	57	Sample Company
8	Sample Company	58	Sample Company
9	Sample Company	59	Sample Company
10	Sample Company	60	Sample Company
11	Sample Company	61	Sample Company
12	Sample Company	62	Sample Company
13	Sample Company	63	Sample Company
14	Sample Company	64	Sample Company
15	Sample Company	65	Sample Company
16	Sample Company	66	Sample Company
17	Sample Company	67	Sample Company
18	Sample Company	68	Sample Company
19	Sample Company	69	Sample Company
20	Sample Company	70	Sample Company
21	Sample Company	71	Sample Company
22	Sample Company	72	Sample Company
23	Sample Company	73	Sample Company
24	Sample Company	74	Sample Company
25	Sample Company	75	Sample Company
26	Sample Company	76	Sample Company
27	Sample Company	77	Sample Company
28	Sample Company	78	Sample Company
29	Sample Company	79	Sample Company
30	Sample Company	80	Sample Company
31	Sample Company	81	Sample Company
32	Sample Company	82	Sample Company
33	Sample Company	83	Sample Company
34	Sample Company	84	Sample Company
35	Sample Company	85	Sample Company
36	Sample Company	86	Sample Company
37	Sample Company	87	Sample Company
38	Sample Company	88	Sample Company
39	Sample Company	89	Sample Company
40	Sample Company	90	Sample Company
41	Sample Company	91	Sample Company
42	Sample Company	92	Sample Company
43	Sample Company	93	Sample Company
44	Sample Company	94	Sample Company
45	Sample Company	95	Sample Company
46	Sample Company	96	Sample Company
47	Sample Company	97	Sample Company
48	Sample Company	98	Sample Company
49	Sample Company	99	Sample Company
50	Sample Company	100	Sample Company

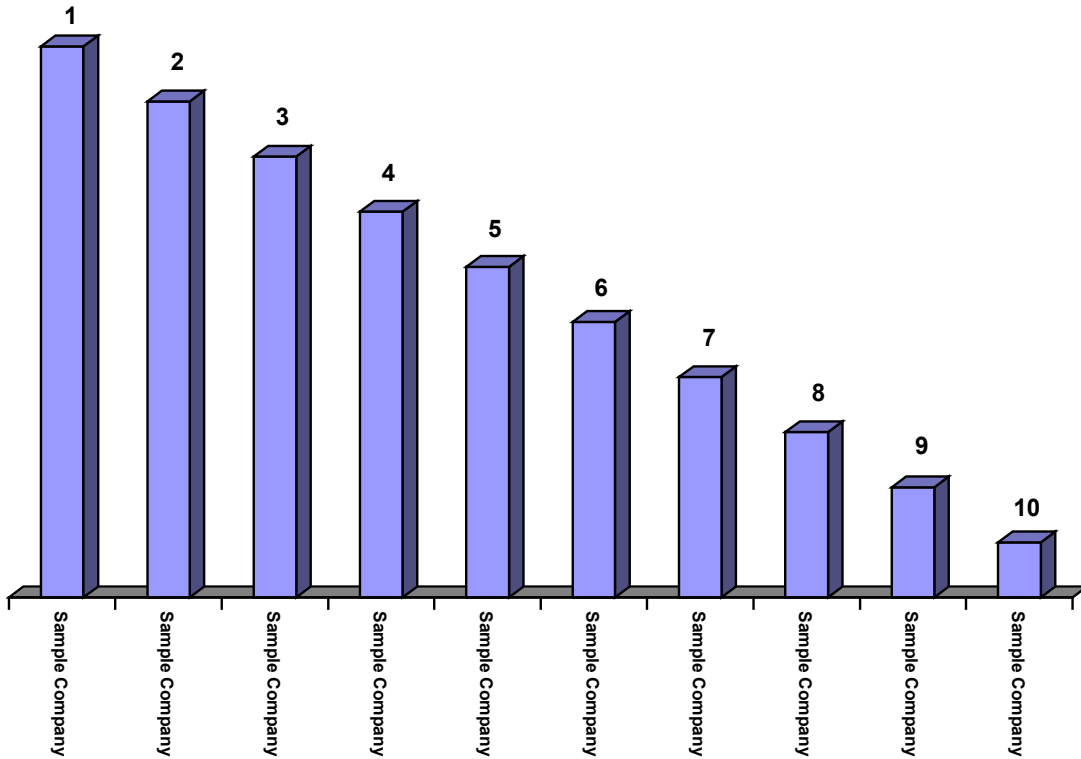
Source: MTW Research / Annual Returns

3.4 Ranking by Fastest Asset Growth

3.4.1 Top 10 Ranking Companies by Fastest Asset Growth 2007

The following chart identifies our estimates of the top 10 ranking companies active in this industry by fastest asset growth (current and fixed) in percentage terms over the last 3 years:-

Figure 6: Top 10 Ranking Bedroom Furniture Companies By Asset Growth 2004-2007



Source: MTW Research / Companies House

The companies listed above and below will often have different reporting periods and as such, the rankings expressed should be regarded as guideline estimates rather than definitive, direct comparisons. Nevertheless, these rankings do provide a reasonable degree of insight into these companies' performance during the last 3 years.

For further, more detailed data relating to asset growth and other information during the period under review, please refer to the detailed *Rank & Profile Spreadsheet* which is available to purchase separately from MTW Research or as part of a package with this report.

3.4.2 Top 100 Ranking Companies by Asset Growth 2004- 2007

The following chart identifies our estimates of the top 100 ranking companies by asset growth in percentage terms over the last 3 years:-

Figure 7: Top 100 Ranking Bedroom Furniture Companies by Asset Growth 2004-2007			
Rank	Company	Rank	Company
1	Sample Company	51	Sample Company
2	Sample Company	52	Sample Company
3	Sample Company	53	Sample Company
4	Sample Company	54	Sample Company
5	Sample Company	55	Sample Company
6	Sample Company	56	Sample Company
7	Sample Company	57	Sample Company
8	Sample Company	58	Sample Company
9	Sample Company	59	Sample Company
10	Sample Company	60	Sample Company
11	Sample Company	61	Sample Company
12	Sample Company	62	Sample Company
13	Sample Company	63	Sample Company
14	Sample Company	64	Sample Company
15	Sample Company	65	Sample Company
16	Sample Company	66	Sample Company
17	Sample Company	67	Sample Company
18	Sample Company	68	Sample Company
19	Sample Company	69	Sample Company
20	Sample Company	70	Sample Company
21	Sample Company	71	Sample Company
22	Sample Company	72	Sample Company
23	Sample Company	73	Sample Company
24	Sample Company	74	Sample Company
25	Sample Company	75	Sample Company
26	Sample Company	76	Sample Company
27	Sample Company	77	Sample Company
28	Sample Company	78	Sample Company
29	Sample Company	79	Sample Company
30	Sample Company	80	Sample Company
31	Sample Company	81	Sample Company
32	Sample Company	82	Sample Company
33	Sample Company	83	Sample Company
34	Sample Company	84	Sample Company
35	Sample Company	85	Sample Company
36	Sample Company	86	Sample Company
37	Sample Company	87	Sample Company
38	Sample Company	88	Sample Company
39	Sample Company	89	Sample Company
40	Sample Company	90	Sample Company
41	Sample Company	91	Sample Company
42	Sample Company	92	Sample Company
43	Sample Company	93	Sample Company
44	Sample Company	94	Sample Company
45	Sample Company	95	Sample Company
46	Sample Company	96	Sample Company
47	Sample Company	97	Sample Company
48	Sample Company	98	Sample Company
49	Sample Company	99	Sample Company
50	Sample Company	100	Sample Company

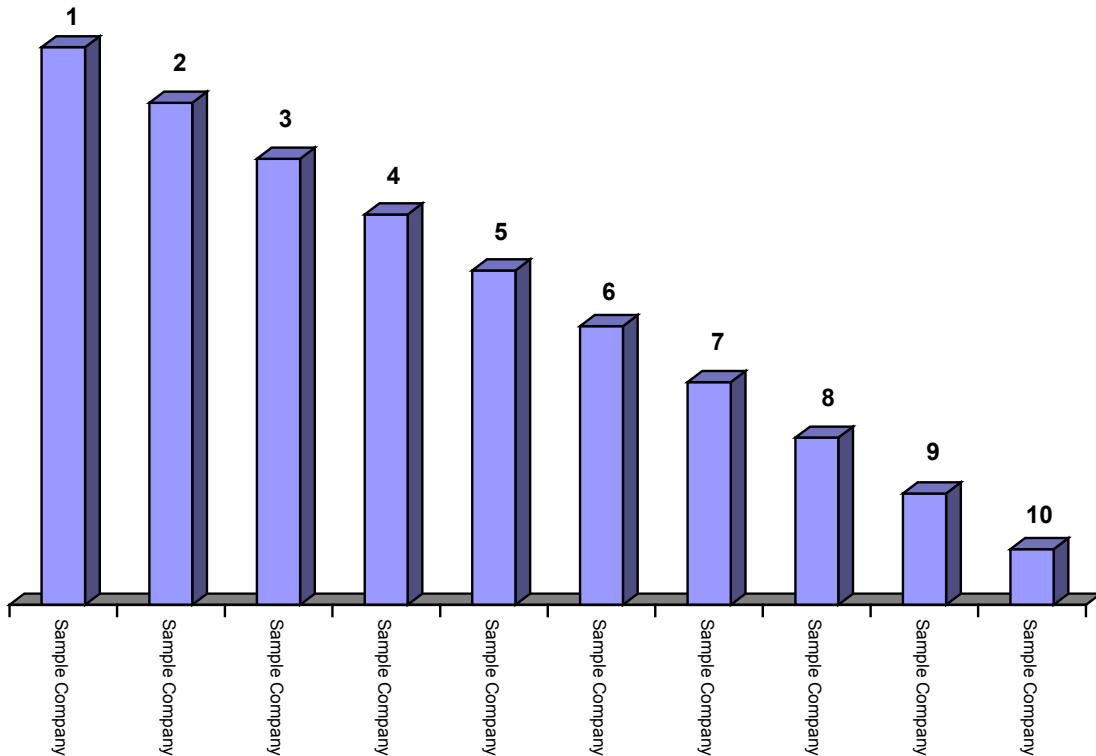
Source: MTW Research / Annual Returns

3.5 Net Worth Ranking 2006/2007

3.5.1 Top 10 Ranking Companies by Estimated Net Worth 2006/2007

The following chart identifies our estimates of the top 10 ranking companies active in this industry by net worth:-

Figure 8: Top 10 Ranking Bedroom Furniture Companies By Estimated Net Worth 2006/2007



Source: MTW Research / Companies House

In terms of a wider perspective, the following table ranks the top 100 companies active in this market in terms of net worth from the most recent accounts available for each company.

3.5.2 Top 100 Ranking Companies by Net Worth 2006/7

The following chart identifies our estimates of the top 100 ranking companies by net worth in value terms over the last 3 years:-

Figure 9: Top 100 Ranking Bedroom Furniture Companies by Net Worth 2006/2007

Rank	Company	Rank	Company
1	Sample Company	51	Sample Company
2	Sample Company	52	Sample Company
3	Sample Company	53	Sample Company
4	Sample Company	54	Sample Company
5	Sample Company	55	Sample Company
6	Sample Company	56	Sample Company
7	Sample Company	57	Sample Company
8	Sample Company	58	Sample Company
9	Sample Company	59	Sample Company
10	Sample Company	60	Sample Company
11	Sample Company	61	Sample Company
12	Sample Company	62	Sample Company
13	Sample Company	63	Sample Company
14	Sample Company	64	Sample Company
15	Sample Company	65	Sample Company
16	Sample Company	66	Sample Company
17	Sample Company	67	Sample Company
18	Sample Company	68	Sample Company
19	Sample Company	69	Sample Company
20	Sample Company	70	Sample Company
21	Sample Company	71	Sample Company
22	Sample Company	72	Sample Company
23	Sample Company	73	Sample Company
24	Sample Company	74	Sample Company
25	Sample Company	75	Sample Company
26	Sample Company	76	Sample Company
27	Sample Company	77	Sample Company
28	Sample Company	78	Sample Company
29	Sample Company	79	Sample Company
30	Sample Company	80	Sample Company
31	Sample Company	81	Sample Company
32	Sample Company	82	Sample Company
33	Sample Company	83	Sample Company
34	Sample Company	84	Sample Company
35	Sample Company	85	Sample Company
36	Sample Company	86	Sample Company
37	Sample Company	87	Sample Company
38	Sample Company	88	Sample Company
39	Sample Company	89	Sample Company
40	Sample Company	90	Sample Company
41	Sample Company	91	Sample Company
42	Sample Company	92	Sample Company
43	Sample Company	93	Sample Company
44	Sample Company	94	Sample Company
45	Sample Company	95	Sample Company
46	Sample Company	96	Sample Company
47	Sample Company	97	Sample Company
48	Sample Company	98	Sample Company
49	Sample Company	99	Sample Company
50	Sample Company	100	Sample Company

Source: MTW Research / Annual Returns

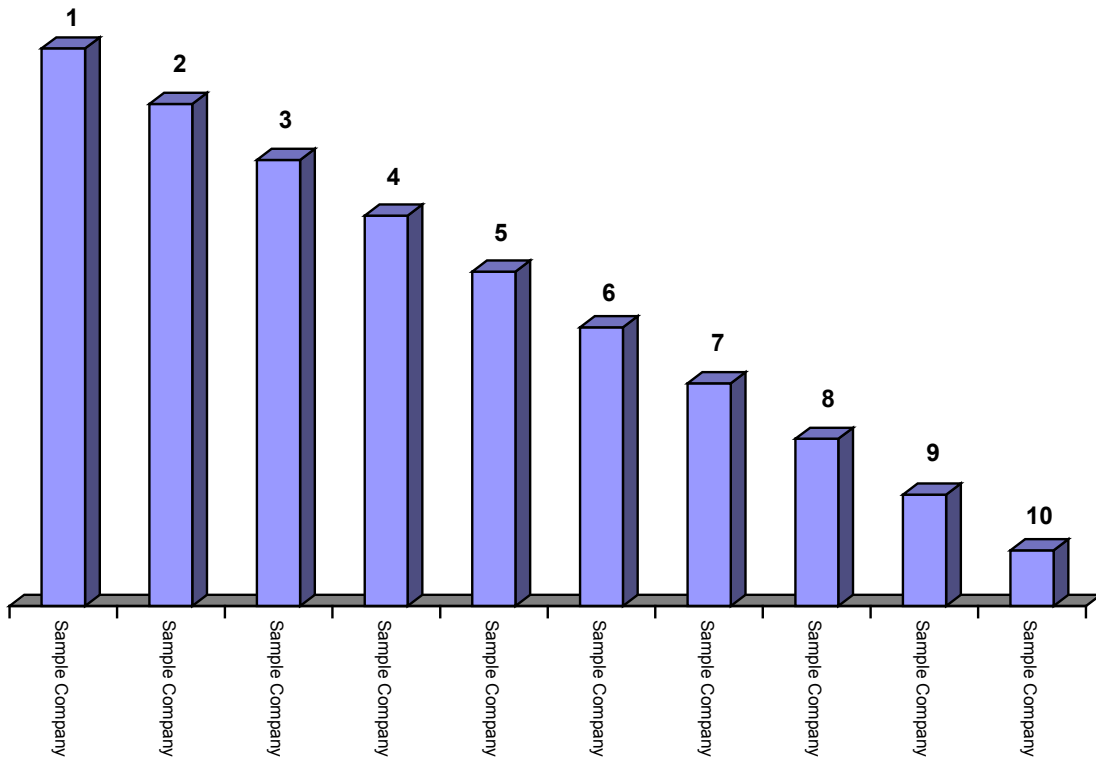
As previously indicated, the above rankings are based on the latest accounts for each company which in many cases are not directly comparable due to variances in accounting dates and should therefore be treated as indicative. Nevertheless, the above rankings do provide a reasonable indication of the ranking by net worth of the companies included within this report.

3.6 Ranking by Fastest Net Worth Growth

3.6.1 Top 10 Companies by Estimated Net Worth Growth 2004-2007

There are a number of organisations which have achieved healthy growth in terms of net worth in recent years, with the top 10 companies achieving the highest levels of actual growth in value between 2004 and 2007 identified in the following chart:-

Figure 10: Top 10 Ranking Bedroom Furniture Companies By Net Worth Growth 2004-2007



Source: MTW Research / Companies House

3.6.2 Top 100 Ranking Companies by Growth in Net Worth 2004-2007

The following chart identifies our estimates of the top 100 ranking companies by net worth growth in value terms over the last 3 years:-

Figure 11: Top 100 Bedroom Furniture Companies by Growth in Net Worth 2004-2007

Rank	Company	Rank	Company
1	Sample Company	51	Sample Company
2	Sample Company	52	Sample Company
3	Sample Company	53	Sample Company
4	Sample Company	54	Sample Company
5	Sample Company	55	Sample Company
6	Sample Company	56	Sample Company
7	Sample Company	57	Sample Company
8	Sample Company	58	Sample Company
9	Sample Company	59	Sample Company
10	Sample Company	60	Sample Company
11	Sample Company	61	Sample Company
12	Sample Company	62	Sample Company
13	Sample Company	63	Sample Company
14	Sample Company	64	Sample Company
15	Sample Company	65	Sample Company
16	Sample Company	66	Sample Company
17	Sample Company	67	Sample Company
18	Sample Company	68	Sample Company
19	Sample Company	69	Sample Company
20	Sample Company	70	Sample Company
21	Sample Company	71	Sample Company
22	Sample Company	72	Sample Company
23	Sample Company	73	Sample Company
24	Sample Company	74	Sample Company
25	Sample Company	75	Sample Company
26	Sample Company	76	Sample Company
27	Sample Company	77	Sample Company
28	Sample Company	78	Sample Company
29	Sample Company	79	Sample Company
30	Sample Company	80	Sample Company
31	Sample Company	81	Sample Company
32	Sample Company	82	Sample Company
33	Sample Company	83	Sample Company
34	Sample Company	84	Sample Company
35	Sample Company	85	Sample Company
36	Sample Company	86	Sample Company
37	Sample Company	87	Sample Company
38	Sample Company	88	Sample Company
39	Sample Company	89	Sample Company
40	Sample Company	90	Sample Company
41	Sample Company	91	Sample Company
42	Sample Company	92	Sample Company
43	Sample Company	93	Sample Company
44	Sample Company	94	Sample Company
45	Sample Company	95	Sample Company
46	Sample Company	96	Sample Company
47	Sample Company	97	Sample Company
48	Sample Company	98	Sample Company
49	Sample Company	99	Sample Company
50	Sample Company	100	Sample Company

Source: MTW Research / Annual Returns

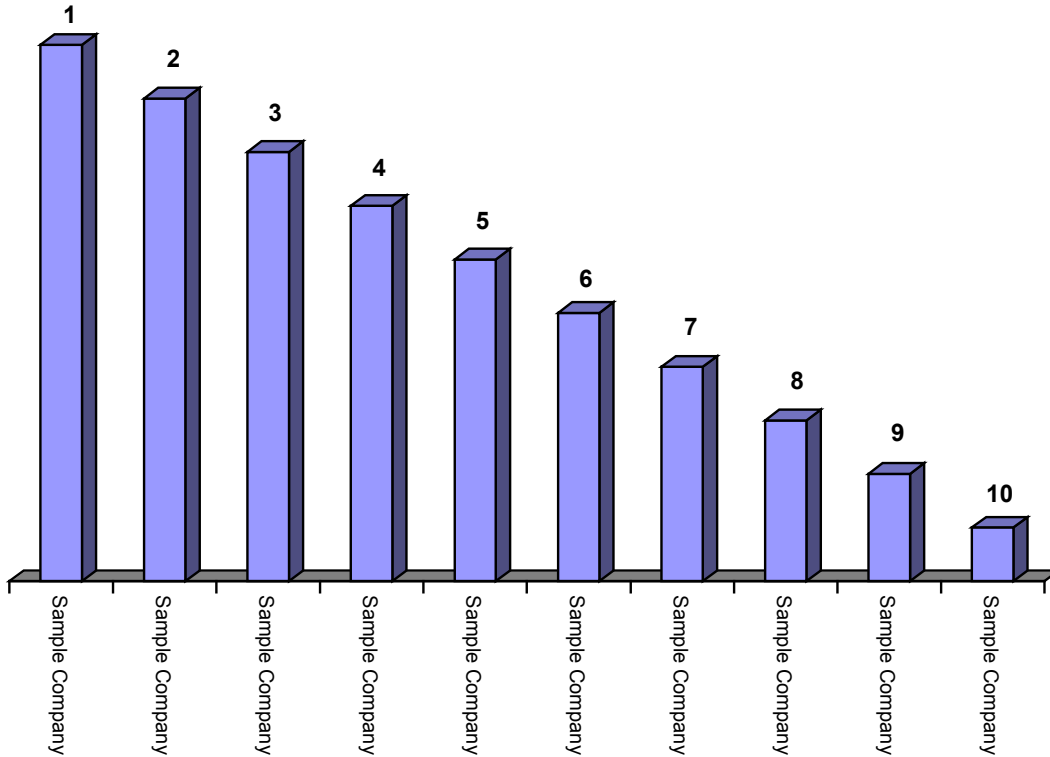
Further, more detailed information in terms of the net worth for each company is included for each company in section 4 of this report. For more detailed data relating to growth in net worth during the period under review, please refer to the detailed *Rank & Profile Spreadsheet* which is available to purchase separately from MTW Research.

3.7 Ranking by Number of Employees

3.7.1 Top 10 Companies by Number of Employees

The following chart illustrates our estimates of the largest companies active in this industry by number of employees in 2007:-

Figure 12: Top 10 Ranking Bedroom Furniture Companies By Number of Employees 2007



Source: MTW Research / Companies House

It should be noted that the rankings by number of employees provided in the chart above and table below are our estimates based on information from Companies House and financial data. As such, the figures should be regarded with a degree of caution and treated as indicative only.

3.7.2 Top 100 Ranking Companies by Number of Employees in 2007

The following chart identifies our estimates of the top 100 ranking companies by number of employees in 2007

Figure 13: Top 100 Bedroom Furniture Companies by Number of Employees 2007

Rank	Company	Rank	Company
1	Sample Company	51	Sample Company
2	Sample Company	52	Sample Company
3	Sample Company	53	Sample Company
4	Sample Company	54	Sample Company
5	Sample Company	55	Sample Company
6	Sample Company	56	Sample Company
7	Sample Company	57	Sample Company
8	Sample Company	58	Sample Company
9	Sample Company	59	Sample Company
10	Sample Company	60	Sample Company
11	Sample Company	61	Sample Company
12	Sample Company	62	Sample Company
13	Sample Company	63	Sample Company
14	Sample Company	64	Sample Company
15	Sample Company	65	Sample Company
16	Sample Company	66	Sample Company
17	Sample Company	67	Sample Company
18	Sample Company	68	Sample Company
19	Sample Company	69	Sample Company
20	Sample Company	70	Sample Company
21	Sample Company	71	Sample Company
22	Sample Company	72	Sample Company
23	Sample Company	73	Sample Company
24	Sample Company	74	Sample Company
25	Sample Company	75	Sample Company
26	Sample Company	76	Sample Company
27	Sample Company	77	Sample Company
28	Sample Company	78	Sample Company
29	Sample Company	79	Sample Company
30	Sample Company	80	Sample Company
31	Sample Company	81	Sample Company
32	Sample Company	82	Sample Company
33	Sample Company	83	Sample Company
34	Sample Company	84	Sample Company
35	Sample Company	85	Sample Company
36	Sample Company	86	Sample Company
37	Sample Company	87	Sample Company
38	Sample Company	88	Sample Company
39	Sample Company	89	Sample Company
40	Sample Company	90	Sample Company
41	Sample Company	91	Sample Company
42	Sample Company	92	Sample Company
43	Sample Company	93	Sample Company
44	Sample Company	94	Sample Company
45	Sample Company	95	Sample Company
46	Sample Company	96	Sample Company
47	Sample Company	97	Sample Company
48	Sample Company	98	Sample Company
49	Sample Company	99	Sample Company
50	Sample Company	100	Sample Company

Source: MTW Research / Annual Returns

For data relating to the number of employees estimated for each company, please refer to the information provided in section 4 of this report, or to the more detailed *Rank & Profile Spreadsheet*, which is available to purchase separately or as part of a package with this report.

4. Bedroom Furniture Competitors – Key Statistics 2004-2007

The following section provides a review of the key financials for each of the leading companies active in the Bedroom Furniture market. Whilst it should be borne in mind that some of the information on the medium and smaller companies is based partly on estimates by MTW, they nevertheless provide an invaluable indication of the current trends in the market.

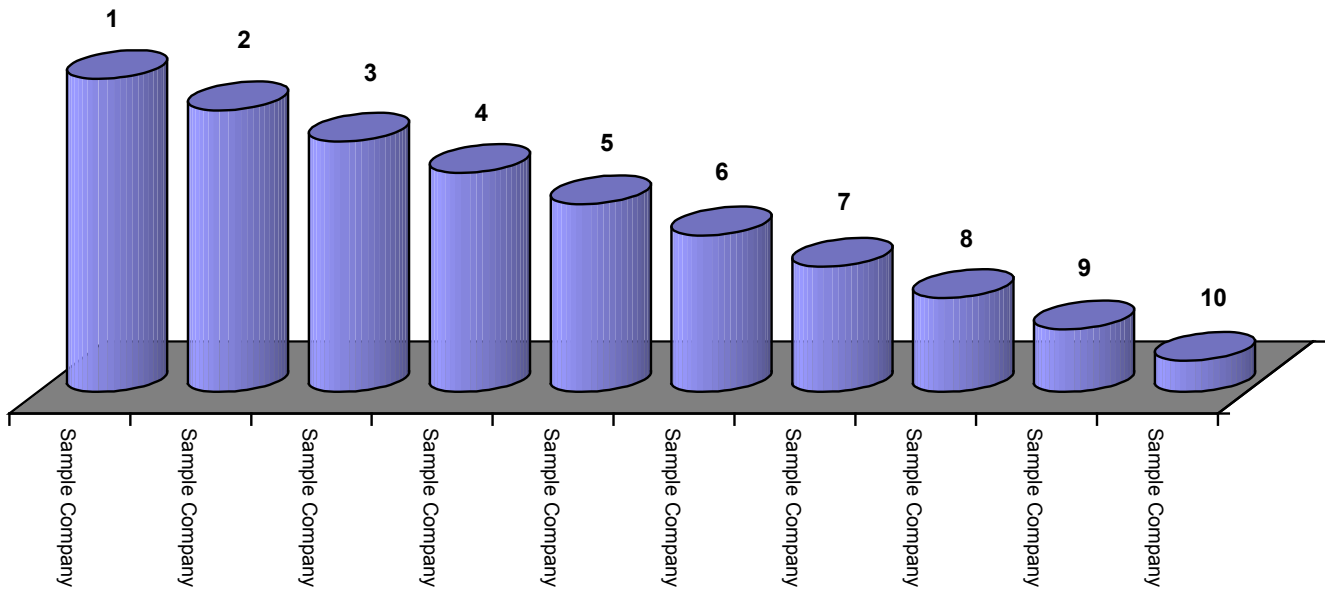
4.1 Turnover Change –Top 100 Companies by % Growth 2004-2007

In terms of turnover, the companies under review in this market have experienced a broad spectrum of performance, with growth rates from over 200% to declines of almost 100% evident in the last 3 years.

4.1.1 Top 10 Companies by % Change in Turnover 204-2007

The following chart identifies the top 10 companies which have experienced the highest level of turnover growth in percentage terms between 2004 and 2007:-

Figure 14: Top 10 Ranking Bedroom Furniture Companies By Growth in Turnover 2004-2007



Source: MTW Research / Companies House

The above rankings are based on a combination of quantitative data and our estimates of turnover for each company and should therefore be treated with a degree of caution. In addition, many of the companies identified operate in sectors other than that with which this report is concerned and therefore their performance may not directly correlate with that of the bedroom furniture market.

4.1.2 Top 100 Ranking Companies by % Change in Turnover in 2007

The following chart identifies our estimates of the top 100 ranking companies by turnover growth between 2004 and 2007:-

Figure 15: Top 100 Ranking of Companies by % Turnover Growth 2004-2007				
Rank	Company	Rank	Company	
1	Sample Company	51	Sample Company	
2	Sample Company	52	Sample Company	
3	Sample Company	53	Sample Company	
4	Sample Company	54	Sample Company	
5	Sample Company	55	Sample Company	
6	Sample Company	56	Sample Company	
7	Sample Company	57	Sample Company	
8	Sample Company	58	Sample Company	
9	Sample Company	59	Sample Company	
10	Sample Company	60	Sample Company	
11	Sample Company	61	Sample Company	
12	Sample Company	62	Sample Company	
13	Sample Company	63	Sample Company	
14	Sample Company	64	Sample Company	
15	Sample Company	65	Sample Company	
16	Sample Company	66	Sample Company	
17	Sample Company	67	Sample Company	
18	Sample Company	68	Sample Company	
19	Sample Company	69	Sample Company	
20	Sample Company	70	Sample Company	
21	Sample Company	71	Sample Company	
22	Sample Company	72	Sample Company	
23	Sample Company	73	Sample Company	
24	Sample Company	74	Sample Company	
25	Sample Company	75	Sample Company	
26	Sample Company	76	Sample Company	
27	Sample Company	77	Sample Company	
28	Sample Company	78	Sample Company	
29	Sample Company	79	Sample Company	
30	Sample Company	80	Sample Company	
31	Sample Company	81	Sample Company	
32	Sample Company	82	Sample Company	
33	Sample Company	83	Sample Company	
34	Sample Company	84	Sample Company	
35	Sample Company	85	Sample Company	
36	Sample Company	86	Sample Company	
37	Sample Company	87	Sample Company	
38	Sample Company	88	Sample Company	
39	Sample Company	89	Sample Company	
40	Sample Company	90	Sample Company	
41	Sample Company	91	Sample Company	
42	Sample Company	92	Sample Company	
43	Sample Company	93	Sample Company	
44	Sample Company	94	Sample Company	
45	Sample Company	95	Sample Company	
46	Sample Company	96	Sample Company	
47	Sample Company	97	Sample Company	
48	Sample Company	98	Sample Company	
49	Sample Company	99	Sample Company	
50	Sample Company	100	Sample Company	

Source: MTW Research / Annual Returns

For the data relating to the turnover estimated for each company, please refer to the information provided in section 4 of this report. For more detail on change in turnover by

company, please refer to the more detailed *Rank & Profile Spreadsheet*, which is available to purchase separately or as part of a package with this report.

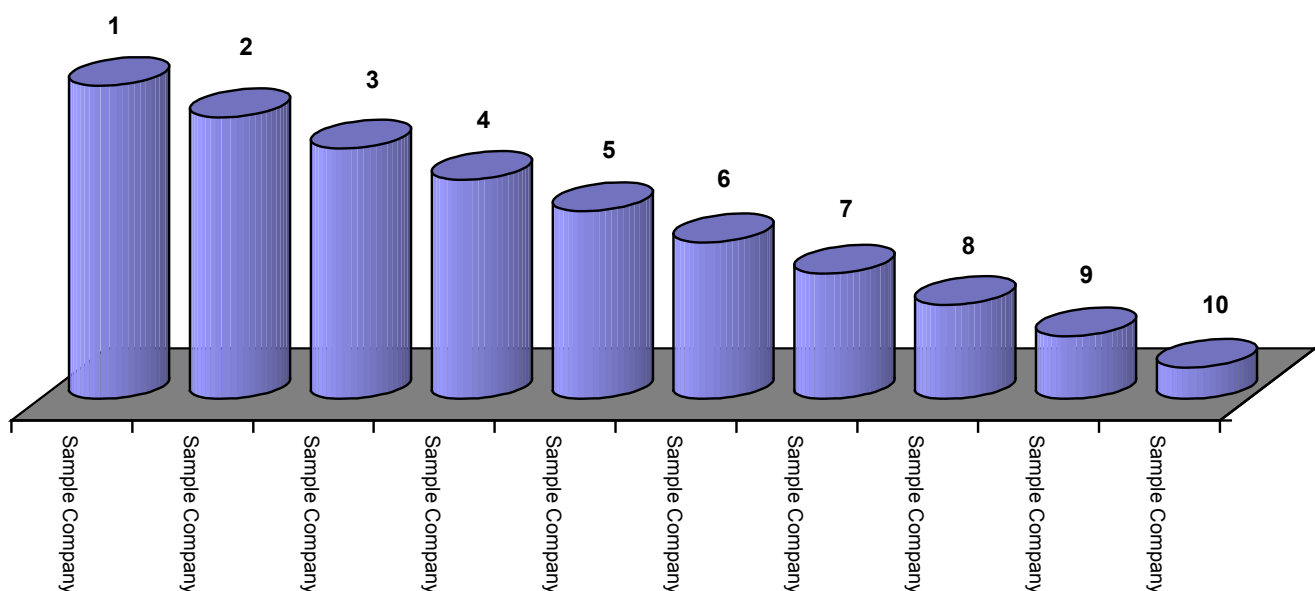
4.2 Profit Before Tax– Top 100 Companies By Estimated % Growth 2004-2007

In terms of estimated profit before tax, the top 10 companies have all experienced more than 100% growth in profit, with the top two estimated to have experienced growth of more than 300% between 2004 and 2007.

4.2.1 Top 10 Companies by % Change in Pre-Tax Profit 2004-2007

The following chart identifies the top 10 companies which are estimated to have experienced the highest level of profit growth in percentage terms between 2004 and 2007:-

Figure 16: Top 10 Ranking Bedroom Furniture Companies By Growth in Profit 2004-2007



Source: MTW Research / Companies House

It should be noted that in some cases bedroom furniture may only account for a small proportion of a company's activities and therefore the above should be treated with a degree of caution.

4.2.2 Top 100 Companies by % Change in Pre Tax Profit 2004-2007

The following chart identifies our estimates of the top 100 ranking companies by growth in percentage terms of profit before tax between 2004 and 2007:-

Figure 17: Top 100 Ranking of Companies by % Pre Tax Profit Growth 2004-2007

Rank	Company	Rank	Company
1	Sample Company	51	Sample Company
2	Sample Company	52	Sample Company
3	Sample Company	53	Sample Company
4	Sample Company	54	Sample Company
5	Sample Company	55	Sample Company
6	Sample Company	56	Sample Company
7	Sample Company	57	Sample Company
8	Sample Company	58	Sample Company
9	Sample Company	59	Sample Company
10	Sample Company	60	Sample Company
11	Sample Company	61	Sample Company
12	Sample Company	62	Sample Company
13	Sample Company	63	Sample Company
14	Sample Company	64	Sample Company
15	Sample Company	65	Sample Company
16	Sample Company	66	Sample Company
17	Sample Company	67	Sample Company
18	Sample Company	68	Sample Company
19	Sample Company	69	Sample Company
20	Sample Company	70	Sample Company
21	Sample Company	71	Sample Company
22	Sample Company	72	Sample Company
23	Sample Company	73	Sample Company
24	Sample Company	74	Sample Company
25	Sample Company	75	Sample Company
26	Sample Company	76	Sample Company
27	Sample Company	77	Sample Company
28	Sample Company	78	Sample Company
29	Sample Company	79	Sample Company
30	Sample Company	80	Sample Company
31	Sample Company	81	Sample Company
32	Sample Company	82	Sample Company
33	Sample Company	83	Sample Company
34	Sample Company	84	Sample Company
35	Sample Company	85	Sample Company
36	Sample Company	86	Sample Company
37	Sample Company	87	Sample Company
38	Sample Company	88	Sample Company
39	Sample Company	89	Sample Company
40	Sample Company	90	Sample Company
41	Sample Company	91	Sample Company
42	Sample Company	92	Sample Company
43	Sample Company	93	Sample Company
44	Sample Company	94	Sample Company
45	Sample Company	95	Sample Company
46	Sample Company	96	Sample Company
47	Sample Company	97	Sample Company
48	Sample Company	98	Sample Company
49	Sample Company	99	Sample Company
50	Sample Company	100	Sample Company

Source: MTW Research / Annual Returns

The above rankings are based on a combination of data from each company's accounts and estimates by MTW Research. More detailed information is available in section 4 of this report or the more detailed *Rank & Profile Spreadsheet*, which is available to purchase separately or as part of a package with this report.

4.3 Key Financial Indicators - Top 50 Bedroom Furniture Companies 2006/2007**4.3.1 Debtors – Top 50 Companies**

The following table identifies the top 50 companies in terms of monies owed at the end of their last accounting period in 2006 / 2007:-

Figure 18: Top 50 Companies By Debtors Value (Monies Owed) 2006/7

Company Name	Accounts Date	Debtors Value £
Sample Company	December 30, 2006	£86,800,000
Sample Company	December 31, 2006	£38,782,000
Sample Company	December 31, 2006	£24,991,000
Sample Company	December 31, 2006	£23,442,000
Sample Company	January 31, 2006	£6,535,000
Sample Company	October 31, 2006	£5,310,000
Sample Company	March 31, 2006	£4,298,000
Sample Company	June 30, 2007	£4,255,000
Sample Company	June 30, 2007	£4,254,000
Sample Company	December 31, 2006	sample
Sample Company	March 31, 2006	sample
Sample Company	December 31, 2006	sample
Sample Company	September 30, 2006	sample
Sample Company	September 30, 2006	sample
Sample Company	June 30, 2006	sample
Sample Company	March 31, 2007	sample
Sample Company	July 31, 2006	sample
Sample Company	March 31, 2006	sample
Sample Company	December 24, 2006	sample
Sample Company	December 31, 2006	sample
Sample Company	October 31, 2006	sample
Sample Company	December 31, 2006	sample
Sample Company	December 31, 2006	sample
Sample Company	April 30, 2006	sample
Sample Company	September 30, 2006	sample
Sample Company	December 31, 2009	sample
Sample Company	January 31, 2007	sample
Sample Company	March 31, 2006	sample
Sample Company	August 31, 2006	sample
Sample Company	December 31, 2006	sample
Sample Company	November 30, 2006	sample
Sample Company	August 31, 2006	sample
Sample Company	April 30, 2006	sample
Sample Company	September 30, 2006	sample
Sample Company	December 31, 2006	sample
Sample Company	August 31, 2006	sample
Sample Company	November 30, 2006	sample
Sample Company	June 30, 2006	sample
Sample Company	June 30, 2006	sample
Sample Company	October 31, 2006	sample
Sample Company	December 31, 2006	sample
Sample Company	December 31, 2006	sample
Sample Company	April 30, 2007	sample
Sample Company	December 31, 2006	sample
Sample Company	February 28, 2007	sample
Sample Company	March 31, 2007	sample
Sample Company	June 30, 2007	sample
Sample Company	March 31, 2007	sample
Sample Company	April 30, 2006	sample
Sample Company	December 31, 2006	sample

Source: Companies House / MTW Research

4.3.2 Fixed & Current Assets – Top 50 Companies

The following table identifies the top 50 companies in terms of fixed and current assets at the end of their last accounting period in 2006 / 2007:-

Figure 19: Top 50 Companies By Fixed & Current Assets 2006/7

Company Name	Accounts Date	Fixed Assets	Current Assets
Sample Company	December 30, 2006	£169,300,000	£284,800,000
Sample Company	December 31, 2006	£137,185,000	£119,678,000
Sample Company	December 24, 2006	£30,658,000	£25,081,000
Sample Company	April 30, 2006	sample	sample
Sample Company	October 31, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	June 30, 2007	sample	sample
Sample Company	June 30, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	June 30, 2007	sample	sample
Sample Company	January 31, 2006	sample	sample
Sample Company	March 31, 2006	sample	sample
Sample Company	September 30, 2006	sample	sample
Sample Company	June 30, 2006	sample	sample
Sample Company	March 31, 2007	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	March 31, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	November 30, 2006	sample	sample
Sample Company	January 31, 2007	sample	sample
Sample Company	September 30, 2006	sample	sample
Sample Company	February 28, 2006	sample	sample
Sample Company	April 30, 2007	sample	sample
Sample Company	March 31, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	September 30, 2006	sample	sample
Sample Company	April 5, 2006	sample	sample
Sample Company	October 31, 2006	sample	sample
Sample Company	September 30, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	September 30, 2006	sample	sample
Sample Company	March 31, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	August 31, 2006	sample	sample
Sample Company	April 30, 2007	sample	sample
Sample Company	March 31, 2006	sample	sample
Sample Company	July 31, 2006	sample	sample
Sample Company	March 31, 2006	sample	sample
Sample Company	May 31, 2007	sample	sample
Sample Company	October 31, 2006	sample	sample
Sample Company	March 31, 2007	sample	sample
Sample Company	October 31, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	June 30, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	May 31, 2007	sample	sample
Sample Company	July 31, 2007	sample	sample
Sample Company	November 30, 2006	sample	sample
Sample Company	July 31, 2007	sample	sample

Source: Companies House / MTW Research

4.3.3 Current & Long Term Liabilities – Top 50 Companies

The following table identifies the top 50 companies in terms of the value of their current and long term liabilities at the end of their last accounting period in 2006 / 2007:-

Figure 20: Top 50 Companies By Current & Long Term Liabilities 2006/7

Company Name	Accounts Date	Current Liabilities	Long Term Liabilities
Sample Company	December 30, 2006	£249,600,000	£282,000,000
Sample Company	December 31, 2006	£81,098,000	£78,177,000
Sample Company	December 24, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	June 30, 2007	sample	sample
Sample Company	June 30, 2007	sample	sample
Sample Company	April 30, 2006	sample	sample
Sample Company	October 31, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	March 31, 2007	sample	sample
Sample Company	January 31, 2006	sample	sample
Sample Company	April 30, 2007	sample	sample
Sample Company	June 30, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	November 30, 2006	sample	sample
Sample Company	March 31, 2006	sample	sample
Sample Company	July 31, 2006	sample	sample
Sample Company	September 30, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	January 31, 2007	sample	sample
Sample Company	September 30, 2006	sample	sample
Sample Company	September 30, 2006	sample	sample
Sample Company	August 31, 2006	sample	sample
Sample Company	March 31, 2006	sample	sample
Sample Company	August 31, 2006	sample	sample
Sample Company	March 31, 2006	sample	sample
Sample Company	June 30, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	September 30, 2006	sample	sample
Sample Company	August 31, 2006	sample	sample
Sample Company	March 31, 2006	sample	sample
Sample Company	April 30, 2007	sample	sample
Sample Company	February 28, 2006	sample	sample
Sample Company	June 30, 2007	sample	sample
Sample Company	March 31, 2007	sample	sample
Sample Company	October 31, 2006	sample	sample
Sample Company	March 31, 2006	sample	sample
Sample Company	October 31, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	March 31, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	December 31, 2006	sample	sample
Sample Company	March 31, 2006	sample	sample
Sample Company	October 31, 2006	sample	sample
Sample Company	May 31, 2007	sample	sample
Sample Company	June 30, 2006	sample	sample

Source: Companies House / MTW Research

4.3.4 Net Worth – Top 50 Bedroom Furniture Companies

The following table identifies the top 50 companies in terms of the value of their net worth as reported at the end of their last accounting period in 2006 / 2007:-

Figure 21: Top 50 Bedroom Furniture Companies By Net Worth 2006/7

Company Name	Accounts Date	Net Worth
Sample Company	December 31, 2006	£97,588,000
Sample Company	December 31, 2006	£41,691,000
Sample Company	January 31, 2006	£27,403,000
Sample Company	December 31, 2006	£25,201,000
Sample Company	December 24, 2006	£12,826,000
Sample Company	October 31, 2006	£12,648,000
Sample Company	June 30, 2006	£10,614,000
Sample Company	June 30, 2007	£10,164,000
Sample Company	April 30, 2006	£9,687,000
Sample Company	June 30, 2007	£9,640,000
Sample Company	March 31, 2006	£8,783,000
Sample Company	September 30, 2006	£7,715,000
Sample Company	December 31, 2006	£4,562,000
Sample Company	March 31, 2006	£4,310,000
Sample Company	June 30, 2006	£3,384,000
Sample Company	April 30, 2007	£3,013,000
Sample Company	September 30, 2006	£2,548,000
Sample Company	September 30, 2006	£2,462,000
Sample Company	December 31, 2006	£1,943,000
Sample Company	December 31, 2006	£1,919,000
Sample Company	December 31, 2006	£1,742,000
Sample Company	March 31, 2006	£1,708,000
Sample Company	March 31, 2007	£1,638,000
Sample Company	August 31, 2006	£1,123,000
Sample Company	March 31, 2006	£1,056,000
Sample Company	March 31, 2006	£914,000
Sample Company	December 31, 2006	£898,000
Sample Company	October 31, 2006	£733,000
Sample Company	December 31, 2006	£701,000
Sample Company	January 31, 2007	£627,000
Sample Company	April 30, 2006	£600,000
Sample Company	September 30, 2006	£583,000
Sample Company	September 30, 2006	£583,000
Sample Company	March 31, 2006	£572,000
Sample Company	June 30, 2006	£543,000
Sample Company	July 31, 2006	£525,000
Sample Company	February 28, 2006	£502,000
Sample Company	March 31, 2007	£487,000
Sample Company	December 31, 2006	£445,000
Sample Company	August 31, 2006	£395,000
Sample Company	June 30, 2006	£365,000
Sample Company	November 30, 2006	£347,000
Sample Company	June 30, 2006	£333,000
Sample Company	December 31, 2006	£327,000
Sample Company	May 31, 2006	£301,000
Sample Company	April 30, 2006	£300,000
Sample Company	December 31, 2006	£281,000
Sample Company	March 31, 2007	£263,000
Sample Company	May 31, 2007	£243,000
Sample Company	June 30, 2006	£242,000

Source: Companies House / MTW Research

5. Profiles – Bedroom Furniture Market Competitors

Sample Company Name Ltd - Key Financial Profile & Indicators

Registered Address

Sample Company Ltd,
Sample Address Line 1, Sample Address Line 2
Sample Postcode

Company Profile Overview

Sample Company Ltd is a private limited with share capital company, incorporated on the December 14, 2000. The company's main activities are currently described as the manufacture of furniture and is estimated to employ approximately 25 employees in 2008.

Due to the size of this company and subsequent reporting implications, some of the financial figures presented are our estimates and should therefore be treated as such. To year end, March 31, 2006, Sample Company Ltd is indicated to have achieved a turnover of around £1,839,000, reflecting a change of -19.1% over the previous year, with profit before tax at £110,340.

Figure 1 - Sample Company Ltd: Key Financial Indicators Overview

Company Name	Sample Company Ltd
Brief Description of Activities	manufacture of furniture
Parent Company	N/a
Ultimate Holding Company	N/a
Estimated Number of Employees	25
Estimated Turnover to March 31, 2006	£1,839,000
Estimated Profit Before Tax to March 31, 2006	£110,340
% Change in Turnover to March 31, 2006 since March 31, 2005	-19.1%

Turnover Analysis – Sample Company Ltd

Figure 2 - Sample Company Ltd: Turnover & % Change March 31, 2004 to March 31, 2006

Turnover Estimates to Year End March 31, 2004	£2,142,000
Turnover Estimates to Year End March 31, 2005	£2,274,000
Turnover Estimates to Year End March 31, 2006	£1,839,000
% Change in Turnover March 31, 2004 to March 31, 2005	6.2%
% Change in Turnover March 31, 2005 to March 31, 2006	-19.1%

Due to the size of this company and subsequent reporting implications, some of the financial figures presented are our estimates and should therefore be treated as such.

Pre Tax Profit Analysis - Sample Company Ltd

Figure 3 - Sample Company Ltd: Pre Tax Profit March 31, 2004 to March 31, 2006

Pre Tax Profit Estimates to Year End March 31, 2004	£128,520
Pre Tax Profit Estimates to Year End March 31, 2005	£136,440
Pre Tax Profit Estimates to Year End March 31, 2006	£110,340
% Change in Pre Tax Profit March 31, 2004 to March 31, 2005	6%
% Change in Pre Tax Profit March 31, 2005 to March 31, 2006	-19%

Key Financial Indicators - Sample Company Ltd

Figure 4 – Sample Company Ltd: Key Financial Indicators March 31, 2004 to March 31, 2006

Key Indicator	Year Ending March 31, 2004	Year Ending March 31, 2005	Year Ending March 31, 2006
Debtors	£171,000	£97,000	£82,000
Fixed Assets	£78,000	£65,000	£59,000
Current Assets	£714,000	£758,000	£613,000
Current Liabilities	£230,000	£202,000	£96,000
Long Term Liabilities	£4,000	£4,000	£4,000
Net Worth	£558,000	£617,000	£572,000

Sample Company Ltd - Key Financial Profile & Indicators**Registered Address**

Sample Company,
Sample Address
Sample Postcode

Company Profile Overview

Sample Company Ltd is a private limited with share capital company, incorporated on the April 17, 1991. The company's main activities are currently described as the installation of joinery products and is estimated to employ approximately 6 employees in 2008.

Due to the size of this company and subsequent reporting implications, some of the financial figures presented are our estimates and should therefore be treated as such. To year end, July 31, 2006, Sample Ltd is indicated to have achieved a turnover of around £348,000, reflecting a change of -4.1% over the previous year, with profit before tax at £20,880.

Figure 1 – Sample Ltd : Key Financial Indicators Overview

Company Name	Sample Ltd
Brief Description of Activities	installation of joinery products
Parent Company	N/a
Ultimate Holding Company	N/a
Estimated Number of Employees	6
Estimated Turnover to July 31, 2006	£348,000
Estimated Profit Before Tax to July 31, 2006	£20,880
% Change in Turnover to July 31, 2006 since July 31, 2005	-4.1%

Turnover Analysis - Sample Ltd**Figure 2 - Sample Ltd: Turnover & % Change July 31, 2004 to July 31, 2006**

Turnover Estimates to Year End July 31, 2004	£357,000
Turnover Estimates to Year End July 31, 2005	£363,000
Turnover Estimates to Year End July 31, 2006	£348,000
% Change in Turnover July 31, 2004 to July 31, 2005	1.7%
% Change in Turnover July 31, 2005 to July 31, 2006	-4.1%

Due to the size of this company and subsequent reporting implications, some of the financial figures presented are our estimates and should therefore be treated as such.

Pre Tax Profit Analysis - Sample Ltd**Figure 3 - Sample Ltd: Pre Tax Profit July 31, 2004 to July 31, 2006**

Pre Tax Profit Estimates to Year End July 31, 2004	£21,420
Pre Tax Profit Estimates to Year End July 31, 2005	£21,780
Pre Tax Profit Estimates to Year End July 31, 2006	£20,880
% Change in Pre Tax Profit July 31, 2004 to July 31, 2005	2%
% Change in Pre Tax Profit July 31, 2005 to July 31, 2006	-4%

Key Financial Indicators - Sample Ltd**Figure 4 – Sample Ltd: Key Financial Indicators July 31, 2004 to July 31, 2006**

Key Indicator	Year Ending July 31, 2004	Year Ending July 31, 2005	Year Ending July 31, 2006
Debtors	£63,000	£56,000	£44,000
Fixed Assets	£73,000	£82,000	£85,000
Current Assets	£119,000	£121,000	£116,000
Current Liabilities	£173,000	£192,000	£190,000
Long Term Liabilities	£16,000	£10,000	£16,000
Net Worth	£3,000	£1,000	-£5,000